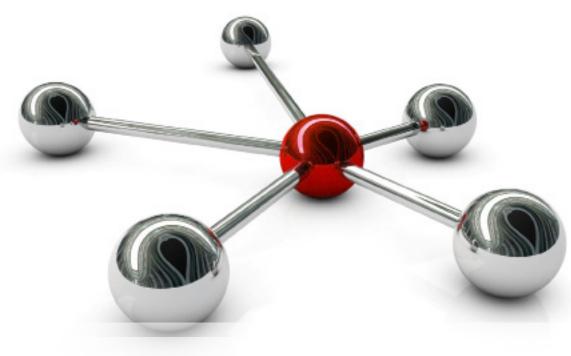


# DJ CENTRAL SERVICES

v. OCT 2014











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### **ABOUT DJ CENTRAL**

DJ Central is a global dance, club and house music TV show that features the hottest DJs playing the hottest hits, awesome remixes and mash ups, lifestyle segments with our great hosts, news and gossip, new music suggested by DJs from all over the world, and segments on clubs and the global club culture from all over the planet. DJ Central is now available on Foxtel, Sony TV, Samsung TV, Qello, MUZU and Xbox Live.

#### We are:



A Global Dance, House and Club Music Show, Syndicated to over 8 countries in the world and growing

DJ Central TV - www.djcentral.tv



A Record label, Publisher, Distribution Platform, Rights Management **Service & Digital Entertainment Company** 

Blue Pie records - www.bluepierecords.com



A Film, Documentry & TV Show Production House

Blue Vault Digital - www.bluevaultdigital.com

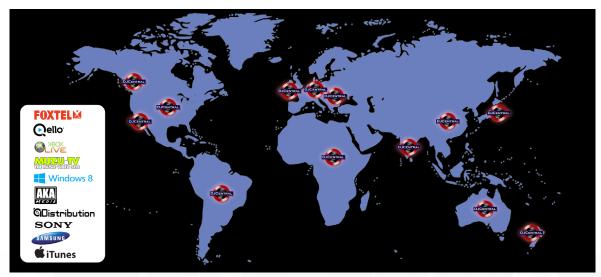


A B2B White Label and Digital Entertainment Channel Development House

Blue Vault Digital - www.bluevaultdigital.com

We would like to work with you to commercialise and distribute your music, film and video content. We have representative offices in the UK, USA, Canada, Ireland, China, France and dedicated infrastructure in Australia to manage all your distribution and rights management needs.

We are focussed on using the new digitial entertainment systems along with traditional distribution retail services that are now avaliable all over the globe, to commercialise and exploit your music and content rights. We provide a true global presence for your content! This will give you an opportunity to have a true global presence for your music. You can select full or limited distribution services, the choice is yours! We are here to help you to increase your sales and grow new markets for your music.





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### WHAT DOES THIS ALL MEAN?

DJ Central has established networks and relationships all over the world, some have been in place for over a decade.

DJ Central holds a number of exclusive digital entertainment content supply and management contracts for key retail networks, credit card & loyalty programs, technology firms and social networks. These exclusive agreements provide our artists and labels with direct access to new markets that they would normally not be able to reach.



Some Exclusive Agreements Include:

- Blue Pie Production www.bluepierecords.com
- Blue Vault Digital www.bluevaultdigital.com
- Ordior www.ordior.com
- Gravity Stars www.gravitystars.com

Our exclusive digital content supply agreements provide our artists and labels with access to new and greater markets that they would otherwise not be able to reach. DJ Central helps to expand your sales potential with these contracts.

DJ Central is actively engaged in securing exclusive content supply agreements thoughout the world.

#### HOW DO WE KNOW MY RIGHTS ARE PROTECTED?

See our website www.djcentral.tv and check ABOUT. We are members of the following music regulatory bodies & organisations:

- Australasian Performing Right Association www.apra.com.au
- Phonographic Performance Company of Australia www.ppca.com.au
- Association of independent Record Labels www.air.org.au
- Australian Insititute of Export www.aiex.com.au
- Phonographic Performance Ltd. UK www.ppluk.com
- American Society of Composers, Authors and Publishers www.ascap.com
- Merlin Network www.merlinnetwork.com.au
- AMCOS www.apra-amcos.com.au
- MUZU www.muzu.tv/au







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# DJ CENTRAL SERVICES

DJ Central offer a range of services to help you promote your music. Here is a non-exhaustive list of just some of the services we offer.

#### Music Video Shoots

We have a network of creative film makers & editors throughout Australia to bring or mould your visual idea to life. Our resident A&R legend 'The Wolfman' can put you in touch with some of the industry's best!



#### ARTIST, LABEL WEB DESIGN & SOCIAL MEDIA BRANDING

We have a team of stellar designers and web developers who can offer you a solution to the most intricate or simple website design to suit your sound and vibe. MySpace builds and/or redesigns start from as low as \$500 AUD for a professional world class design.

We will brand you as an artist or band with a suitable logo to convey and carry your sound.







### **MERCHANDISE**

We can arrange the design & printing of T-Shirts, hoodies, caps, beanies, sweatbands, mugs or whatever promotional merchandise you may want with our business partner **Heavenly** (we can step WAY outside of the 'square' on this) and we oversee the entire process from start to finish at great prices.



We help you create an image and put you in touch with some fantastic photographers. Having the right photos & portfolio is an important part of putting your music across.



#### STUDIO PRODUCTION

Struggling to get the sound in your head to come out of the speakers? We have connections with respected studios and producers around the world. We work with all styles and budgets, to forge the sound you want.

#### Music Production Services

DJ Central is a highly creative and flexible company suited to offer our customers a custom music solution to cater to their requirements. All the music is produced at the best facilities which utilises the latest recording technology, equipment and software. The music we create can be provided in any format.

The cost of these services is dependant on what is fully required, and its eventual usage. If you require a service that we have not mentioned on the site then please email us with your requirements and we will do out best to meet your needs.



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### CD Mastering, Printing + Pressing

Once your sound is mixed down we can organize the next stage for you from designing the CD cover or digipak, to getting a master CD cut and getting you the best price on runs of your CD.

We involve you all along the way, so you end up with a quality product you can give away as a promo or sell to fund your journey on the musical road.

























#### **DISTRIBUTION**

See our distribution brochure for a full run down of what we do.

#### PRINT MEDIA

Whether it's a 5m x 5m vinyl backdrop with your logo for gigs, a simple flyer for your gigs or an advert for the street press or a magazine. We can create a head turning stand out design to suit most budgets.

We can organise a professional BIO & One Sheet to add to your media portfolio.

### MEDIA MAIL OUTS, RADIO PUSHES & PROMOTIONAL CAMPAIGNS

We have vast, well organised databases and a network of long term relationships with key radio stations, magazines, websites, web radio stations & media hubs locally and around the globe.



We have systems in place with many digital delivery providers including:



Radio Direct X Song Catalog www.radiodirectx.com



**Song Catalog** www.songcatalog.com



**Music Supervisor** www. musicsupervisor.com



**Airplay Direct** www.airplaydirect.com

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#### CONSULTING

Our consulting services are designed to guide our clients through the entire process of promoting and marketing their releases. It includes referrals to other appropriate companies that can become a part of the campaign on the Press, Lifestyle Marketing and Merchandising levels.

Whether you're debuting a new band or you're an established act releasing a new effort, our concerted activities will start an early buzz. The Music Industry is in a continuous state of evolution. Every step of promotion and marketing is extremely important and warrants consideration. The DJ Central Promotion team offers comprehensive promotion strategies that lends years of experience, commitment, persistence and passion you can rely on. We invite you to call on us for a consultation to see how we may fulfil your individual needs.

#### RADIO AND MEDIA MAIL OUTS

We service commercial stations to specific / Specialised DJs depending on the genre and style of music. This means we don't service 'Classical FM' if you're a heavy metal band or hip-hop crew. Making your money go further and hitting your target market is our business. Campaigns start from \$3,000 including your BIO, One Sheet, general copywriting & full reporting.

# Help! We're on a roll & need some more noise making!

If you require a one-on-one solution we can hook you up with a gun publicist who will provide you with professional coverage. This is not always a cheap solution but can be invaluable if you are starting to take off.

This can mean the difference between gathering momentum or not... Not sure what you need?

It's OK! This can all be very confusing when you start out.

√\irPlay 

Talk to us and we can suggest a game plan for you and a package of some of the above to suit your needs. We can also do a stage-by-stage run of the above, helping you budget & create revenue streams with merchandise so you make money to invest in your project.

## Can I get DJ Central to come up with some marketing plans and ideas to sell more of my music?

Yes you can! We charge a fee for this service and work on an hourly rate. Our base marketing charge for creating marketing plans is \$100 USD an hour. If you would like a full list of our services then please email back and we will forward details on how we work and our charge rates.

We involve you in these processes usually starting with a creative session to understand what exactly you want to achieve and discuss realistic expectations and goals.

### SOME OF OUR LABEL PARTNERS INCLUDE

- **EMI Music**
- **Music Head**
- **The Groove Merchants**
- Sony BMG
- Universal
- Supermusic













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### **DIGITAL COMP CARDS**

Digital compcards - comp card (also called composite card, z card, zed card or sed card) are an old school media format and refer back to the 70s when artists would hand out a complimentry card with their details for contact. We've taken this format into the millenium, hence the name 'digital compcards' for media marketing.

Examples of promotional pieces we create for our artists. A way to introduce and distribute important information about the artist.





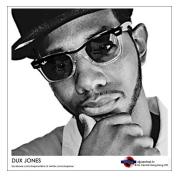










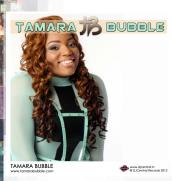


















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### **ARTISTS LOGO DESIGN**

Examples of artist logos we create for our artists.

The Creative team create a Brand Development kit where we provide a variety of selections of typographic styles, logo concepts, logo concept / images and logo concept positioning into one document for the client to select and approve.

The process is as follows:

CORRIDORS LOGO CONCEPT

CORRIDORS LOGO TYPOGRAPHY STYLES

CORRIDORS SILHOUETTE CORRIDORS LOGO CONCEPT - POSITIONING









CORRIDORS

**CORRIDORS** 



















Suzanna Lubrano



RADIO DRIVE



Jack Derwin





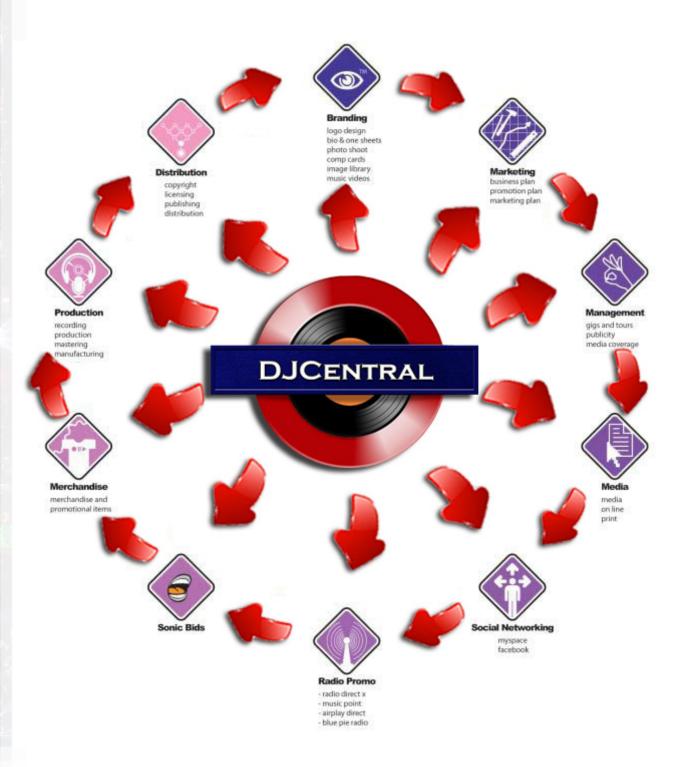








### **SERVICES & RIGHTS MANAGEMENT DIAGRAM**







### **HONG KONG**

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